

AAL2Business Call for tenders – questions received and answers provided by the AAL Central Management Unit to potential offerors (version: 30/05/2017)

Q1. What criteria are being used to achieve more "open, agile, innovative" types of services?

There are no specific criteria related to this. In the implementation of the previous edition of the Support Action we experienced a quite academic approach by the contractors, an aspect that should be improved in the next edition; new types of services like MOOCs, dynamic webinars, tailored mentoring activities, small start-ups accelerators, ..., could be proposed by the offerors (the list not being exhaustive).

Q2. What are the differences between 'activities' and 'services'?

In the text of the call the two terms are intertwined and are meant to have the same meaning. Generally speaking, services should relate to the main components of the action, available for the beneficiaries (coaching sessions, workshops, webinars, reports, ...) the activities being the real actions having taken place for the implementation of the services.

Q3. How many projects need to be supported during the 3 year support?

The services to be provided by the contractors will be open to all the AAL (finished and ongoing) projects; as of today, 207 projects have been funded via the programme (and others will be in the next calls – an average of 15 projects per call are expected to be funded in the next 3 years, including 2017). Also, please consider that some of the services may be provided "on demand" – especially coaching/training (this means that not all of the AAL projects will apply for a coaching – in the current edition 70 coaching sessions have been organised over 3 years – some projects having gone for more than 1 coaching).